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NICE GIRLS DON'T GET THE CORNER OFFICE 101

Unconscious Mistakes
Women Make That
Sabotage Their Careers

Lois P. Frankel, PhD

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NICE GIRLS DON'T GET THE CORNER OFFICE : 101 UNCONSCIOUS MISTAKES WOMEN MAKE THAT SABOTAGE THEIR CAREERS

Lois P. Frankel Ph.D.

"Every page of this book is filled with something you or one of your friends do every day...A simple, quick guide to presenting ourselves as the strong and bold women we are."

—Gail Evans, author of *She Wins, You Win* and *Play Like a Man, Win Like a Woman*

The *New York Times* bestseller, which has become a must-have for women in business, is now available in international mass market.

If you work nonstop without a break...worry about offending others and back down too easily... explain too much when asked for information.... or 'poll' your friends and colleagues before making a decision, chances are you have been bypassed for promotions and ignored when you expressed your ideas. Although you may not be aware of it, girlish behaviors such as these are sabotaging your career!

Dr. Lois Frankel reveals why some women roar ahead in their careers while others stagnate. She's spotted a unique set of behaviors—101 in all—that women learn in girlhood that sabotage them as adults. Now, in this groundbreaking guide, she helps you eliminate these unconscious mistakes that could be holding you back—and offers invaluable coaching tips you can easily incorporate into your social and business skills. If you recognize and change the behaviors that say 'girl' not 'woman', the results will pay off in career opportunities you never thought possible—and in an image that identifies you as someone with the power and know-how to occupy the corner office.

LOIS P. FRANKEL, PH.D is President of Corporate Coaching International. She is the author of several books, including *Overcoming Your Strengths*, which was named by *Fast Company* magazine as "the best unsung business book of the year" in 1997.

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